



## E-Business Solutions From Chubb Personal Insurance

### Build Your Chubb Business Using Chubb's Upload Service

*We get it. In today's marketplace, our agency partners are seeking efficient and effective methods to grow their business. Within our suite of online services, Chubb is pleased to offer Upload Service with the Masterpiece® Real-Time Bridge. Now it is easier than ever to quote new customers, round out existing accounts and do book transfers with Chubb.*

#### **Chubb's Upload Service and the Masterpiece® Real-Time Bridge**

Chubb's Upload service allows you to copy home and automobile information from your agency management system and transmit that information to Masterpiece Real-Time using the Masterpiece Real-Time Bridge. About 65% of the information from the ACORD application, including client information, location addresses, VIN numbers, and driver information will "bridge" to Masterpiece Real-Time. This capability reduces duplicate entry of data, saves a considerable amount of time and enables you to focus on growth through the acquisition and quoting of new Masterpiece home and automobile policies.

#### **Quick and Easy Quoting**

Offer your customers the opportunity to consider Chubb for their personal insurance needs. Now, with just a few quick and simple steps, you can offer them a quote for Masterpiece Home and Automobile coverage. Chubb's Upload service is available for most Applied, AMS and other agency management systems through Transformation Station and TransactNOW. The bridge involves three easy steps:

1. Find and submit the policy to be bridged using Transformation Station or TransactNOW;
2. Masterpiece Real-Time will automatically launch, log you in, create a new policy using the pre-filled data, and bring you into that policy;
3. In Masterpiece Real-Time, you can review the pre-filled data and complete the remaining data entry needed to rate and issue the policy.

Chubb

## Account Rounding

We understand that it is a challenge to find the time to quote and present proposals for existing clients with account rounding potential. With the *Masterpiece* Real-Time Bridge and one click Quote Proposal tool, Chubb makes this process fast and simple so that you can achieve agency growth through account development. In states where Panorama Segmented Automobile Pricing has been introduced, there are the added benefits of broad spectrum pricing and portfolio discounts to accompany the simplified quote and proposal process. Simply put, we want you to quote Chubb automobile for your Chubb homeowner clients and we've delivered online service enhancements to enable you to do so quickly and effectively.

## Book Transfers

In today's turbulent economy, it is important to be responsive to marketplace changes. Sometimes these marketplace changes create a need for a transfer of a book of business from one insurer to another. Upload simplifies a book transfer to Chubb by eliminating at least 50% of the manual data entry. For example, you would identify all accounts within a book of business that Chubb would be likely to write. You would then upload these accounts from your agency management system to Chubb, using the *Masterpiece* Real-Time Bridge. Chubb would then review and pre-underwrite these accounts. If the accounts are determined to fit within Chubb's appetite, then Chubb will work with you to complete the application information and underwriting and prepare the policies for issuance. For more information or assistance with a book transfer, contact your local Chubb marketing representative.

## Building Your Chubb Business

Combine the power of Chubb's upload service with our one-click quote proposal tool and you have a compelling presentation to offer to a prospective Chubb customer or to an existing Chubb customer with account rounding potential. The *Masterpiece* Real-Time Quote Proposal tool gives you the ability to choose the quote versions you would like to present to your client. You can present up to four distinct versions, side by side, for a single quote.

## Unparalleled Service

We value our agency partnerships and strive to create innovative, high quality services that set Chubb apart in the marketplace. Our Upload service with the *Masterpiece* Real-Time Bridge is just one of many e-business services that we have designed to help you manage and grow your business and make it easier for you and your customers to choose Chubb.

## To Learn More

Training guides are available online on @chubb. Contact your marketing representative or the Customer Care Team at 866.324.8222 for more information.



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[www.chubb.com/personal](http://www.chubb.com/personal)

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Chubb refers to the insurers of the Chubb Group of Insurance Companies. Chubb Personal Insurance (CPI) is the personal lines property and casualty strategic business unit of Chubb & Son, a division of Federal Insurance Company, as manager and/or agent for the insurers of the Chubb Group of Insurance Companies.

The services described in the literature are not available for all policies.