The chequered flag, before the event...

1. The Event

The buyer of a new supercar received a complimentary driver training experience in Maranello, Italy. The course is an exclusive and much anticipated experience.

Unfortunately, our client fell ill a few days before the event and could not attend. The track operator had facilitated cancellation insurance, but rescheduling of track days was outside of the cover.

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2. The Impact

To miss out on a once in a lifetime opportunity was hugely disappointing to the owner. Rebooking the experience rather than reimbursement was their priority.

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3. The Problem

Unfortunately, rebooking was not covered under the policy.

A new timeslot at the experience provider is very hard to get and would take exceptional flexibility from their part.



4. The Solution

The Chubb claims handler immediately understood the disappointment and went the extra mile for the client. They promptly contacted the experience provider and convinced them to accept a rebooking.

5. The Outcome

The customer was very happy that we

were able to arrange

a quick resolution and

Chubb had exceeded

feedback was that

their expectations.

Supercar event cancellation

Policy Triggered:

A&H

The Chubb difference:

Empathy

We understood the disappointment felt by the customer at having to cancel last minute.

Solutions focussed

As well as quickly confirming cover, we also looked to support our customer.

✓ Proactivity

We exceeded expectations by helping our customer look into suitable alternatives.

